## A Na co ext

#### About Northrop & Johnson

**Northrop & Johnson is the leader in luxury yachting and lifestyle.** Since 1949, we have built a reputation of success on our commitment to clients and commerce within the industry. Our impressive record of yacht sales, growing charter fleet and global expansion are a testament to the honesty, integrity and steadfast promise to deliver the best to Northrop & Johnson's clientele.

"Our family is committed to your passion for yachting because it's our passion too."

### Northrop & Johnson Divisions

# Yacht Sales



Our sales record is a testament to the quality of our brokers. Extensive personal networks and a wealth of bespoke, industry-leading tools and technology enable our brokers to provide clients with a seamless, timely and successful sales process.

## Yacht Purchase



Northrop & Johnson's brokers have a unique and in-depth knowledge of the industry and unrivaled experience in facilitating yacht purchases. With the industry's most comprehensive database of buyers and sellers, and access to the widest fleet of superyachts for sale, they're able to find the perfect vessels for discerning clientele.

## New Construction



Northrop & Johnson is proud to be affiliated with some of the world's most innovative and award-winning yacht builders, refit yards, designers, naval architects and suppliers. Our brokers skillfully mediate between future owners and yards to assist in the design of the perfect custom yacht, guiding informed decisions and maintaining a stress-free and seamless build experience.

# **Charter Management**



Owners looking to offset some of the costs of owning a yacht can offer their yacht for charter with Northrop & Johnson. Our bespoke fleet features the world's most sought-after luxury yachts managed by world-class charter managers who ensure maximum bookings and exposure for the superyachts.

## Yacht Charter



Our retail charter brokers guide clients through the entire charter process, inspiring them every step of the way. With access to the yachting industry's global fleet and first-hand knowledge of the most sought-after locales, our charter brokers expertly assist clients in creating the holidays of their dreams.





Our Crew Services team offers a highly personable approach on behalf of both clients and crew. From establishing crew needs and managing the crew selection process for owners and captains, to providing career advice and yacht placement for crewmembers, the Crew Services team goes above and beyond to ensure success for all parties involved.

#### Northrop & Johnson Facts

